



# SCMS SCHOOL OF TECHNOLOGY & MANAGEMENT

PROMOTED BY PRATHAP FOUNDATION FOR EDUCATION AND TRAINING

*Accredited by NAAC and MBA Programme Accredited by NBA*

*Approved by the All India Council for Technical Education & Affiliated to M. G. University*

This is to certify that Hedge School of Applied Economics (The first party) and SCMS School of Technology and Management (SSTM), Muttom, Aluva, Cochin (The second party) mutually agreed to conduct certificate course in Financial Service Programme for the students of SSTM. The Terms and conditions will be the same as mentioned in the MoU signed on 14/06/2019.

Name of MoU	On the Job Training
Name of institutions / industry with home the MoU is made	Hedge School of Applied Economics
Activities under MoU	Certification in Financial Service Programme
Start date	14/06/2019
End date	13/06/2020

  
**Dr. G Sashi Kumar**  
**Principal- SSTM**





# SCMS SCHOOL OF TECHNOLOGY AND MANAGEMENT

SCMS Campus, Prathap Nagar, Muttom, Aluva, COCHIN- 683 106. KERALA

## 13. Hedge school of applied economics



### MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

SCMS SCHOOL OF TECHNOLOGY AND  
MANAGEMENT



&

HEDGE SCHOOL OF APPLIED ECONOMICS



CIN . U80301KL2010PLC025729

**Hedge School of Applied Economics Limited**

Tel : 97457 3 2222 / 97457 4 2222 | Email : [training@schoolofhedge.com](mailto:training@schoolofhedge.com) | Website : [www.schoolofhedge.com](http://www.schoolofhedge.com)  
Corporate Office : 4<sup>th</sup> Floor, Hedge House, Mamangalam, Kochi - 682025, Kerala, India.



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## MEMORANDUM OF UNDERSTANDING (MOU)

This Memorandum of Understanding (MOU) is executed between **SCMS School of Technology and Management** and **HSAE (Hedge School of Applied Economics)** for various industry training programmes.

SCMS School of Technology and Management  
&

Hedge School of Applied Economics

SCMS School of Technology & Management

SCMS Campus

Prathap Nagar

Cochin – 683106, Kerala – India

Represented by: Principal

Hedge School of Applied Economics (HSAE)

Training & Knowledge Initiative – Hedge Group of

Companies

Hedge House Mamangalam P O

Palarivattom – Cochin, 682 025, Kerala – India

Represented by: Managing Director



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The first party is an Educational Institution, SSTIM is accredited by NAAC with "A" grade and NIRF, the national ranking carried out by Ministry of HRD, New Delhi has ranked 50 in the first year and then between 50-75 in the next year.

The second party is a knowledge initiative from Hedge Equities - a company engaged in Financial Services catering to the evolving needs and unique requirement to build, manage and grow wealth.

HSAE provides a platform for spreading the concept of financial freedom and develop entrepreneurship among youth through imparting the importance of asset creation and its management by understanding the true concepts of risk and return. HSAE is the first ever educational venture dedicated to creating a class of high-end investment professionals across India.

## OBJECTIVE OF THE PROGRAMME

A good degree is no longer enough to guarantee students employment. More employers look for graduates/post graduates with key skills. It is well accepted that there is a growing need for Industry Institute tie-up to enable the students pursuing academics at various levels will have an Industry orientation and employability along with their academic career. The Skill Development Programmes by KASE, Kerala Academy for Skills Excellence (Skill development division of Kerala Government) is designed to deliver the key employability skills to your student who wants to pursue a career in the Financial Services Industry including Banking & Financial Markets. Developing in consultation with colleges and concerned institutions, it's a compact package of Govt of Kerala, Kerala Academy for Skills Excellence & Financial Services Industry.

Benjamin D.



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This agreement is executed for various industry certification program based on the mutual Understanding between the two parties. The Program as follows:

- o Gateway to Financial Freedom
- o Foundation Programme in Banking & Financial Services – Accredited by KASE
- o Test Drive your career in Financial Services & Live Internship
- o Advance Security Analysis
- o Technical Training
- o Project Guidance
- o Internship Assistance
- o Placement Assistance
- o NISM
- o NCFM
- o CPFS

## Co-Operation Expected from First Party – SCMS School of Technology & Management

1. Providing students for the program which will be conducted for the respective hours.
2. To provide necessary infrastructure and equipments.
3. The first party to pay the amount based on the program that we conduct at your esteemed organization.
4. As part of the evaluation, student presentations, written tests, and practical tests can be facilitated by the First Party.
5. The first party shall consider interested candidates for internship.

Benjamin D.



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Sl.No	Programmes	Fees	Duration	Number of Students
1	Foundation Programme in Banking & Financial Services	Rs.60,000/Batch	30 Hrs	Based on the Mutual Understanding.
2	Test Drive your career in Financial Services & Live Internship	Rs.3,500/Candidate	30 Hrs	
3	Advanced Security Analysis	Rs.7,500/Candidate	30-40 Hrs	
4	Gateway to Financial Freedom	Rs.10,000 per program*	4 Hrs	
5	NISM	Rs.5000/Candidate(IA) /Rs.3500/Candidate(RA)	IA – 40 - 50Hours/ RA -20-30 Hours	
6	NCFM	Rs.2000 / Candidate	20 Hrs	
7	CPFS	Rs.5000 / Candidate	20 Hrs	

### Cooperation Expected from Second Party - Hedge School of Applied Economics:

1. The industry faculty from HSAE will engage in skill oriented classes on the basis of the mutually accepted curriculum
2. Imparting of industry oriented theoretical knowledge should be done by the Second Party.
3. Course modules of the program will be decided after mutual consideration of both parties.
4. As a part of the evaluation, student presentations, written tests, and practical tests should be conducted by the Second Party.
5. Awarding certificates: After the evaluation, co- branded certificates are to be awarded by Second Party.



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## Hedge School of Applied Economics

### Trainer's Rating

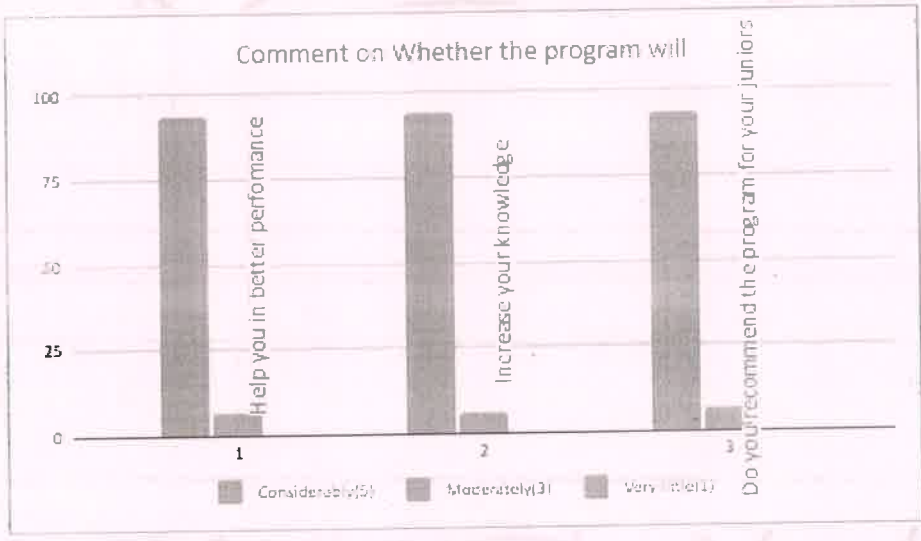
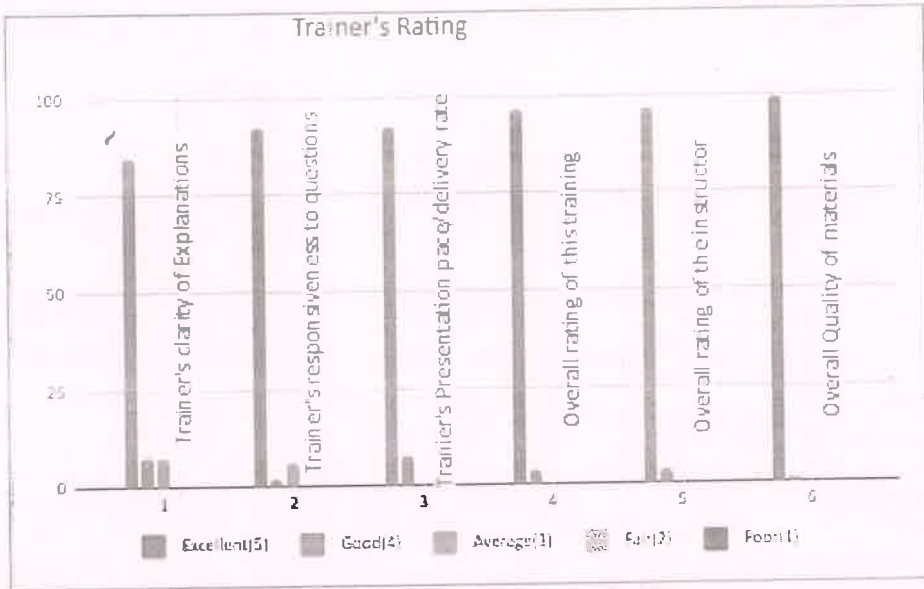
Question No	Question	Response in %				
		Excellent(5)	Good(4)	Average(3)	Fair(2)	Poor(1)
1	Trainer's clarity of Explanations	84.75	7.63	7.63	0.00	0.00
2	Trainer's responsiveness to questions	92.37	1.69	5.93	0.00	0.00
3	Trainer's Presentation pace/delivery rate	92.37	7.63	0.00	0.00	0.00
4	Overall rating of this training	96.61	3.39	0.00	0.00	0.00
5	Overall rating of the instructor	96.61	3.39	0.00	0.00	0.00
6	Overall Quality of materials	99.15	0.85	0.00	0.00	0.00

### Comment whether the program will

		Considerably(5)	Moderately(3)	Very little(1)
1	Help you in better performance	93.22	6.78	0.00
2	Increase your knowledge	94.07	5.93	0.00
3	Do you recommend the program for your juniors	93.22	6.78	0.00

  
**Dr. G SASHI KUMAR**  
 PRINCIPAL  
 SCMS SCHOOL OF TECHNOLOGY AND MANAGEMENT





*[Signature]*  
**Dr. G SASHI KUMAR**  
 PRINCIPAL  
 SCMS SCHOOL OF TECHNOLOGY AND MANAGEMENT



**Dr. G. SASHI KUMAR**  
 PRINCIPAL  
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## Advantages for the First Party

- Gain critical insights from the industry subject matter expert.
- Add respected credentials to the resume of the students.
- Improve the adaptability of the students to the banking & financial services industry.

## ❖ Advantages for the Second Party

- Improve visibility of the programs conducted by HSAE in association with KASE.
- Employer's get an option for recruiting the best out of the trained pool of the students
- More publicity through associating as a partner in the programme.

## ❖ Location

The programme will be conducted at the facilities provided by the first party.

## ❖ Commencement of the program

The program will be conducted based on the mutual understanding between the first party and second party.

## ❖ Certificates

After conducting the program, evaluation will be conducted on the last day of each batch. Based on the assessment certificates will be issued by the second party, within one month after the completion of evaluation.

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## EXECUTED AS AN AGREEMENT

Signed for and on behalf of SCMS School of Technology & Management

Principal

SCMS School of Technology & Management

(Signature)

Dr. G. SASHI KUMAR  
PRINCIPAL  
SCMS SCHOOL OF TECHNOLOGY AND MANAGEMENT

(Seal)



Dated this on 14<sup>th</sup> June 2019.

Signed for and on behalf of Hedge Equities

Mr. Benil Dani Alexander

Managing Director, Hedge School of Applied Economics

(Signature)



(Seal)

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